

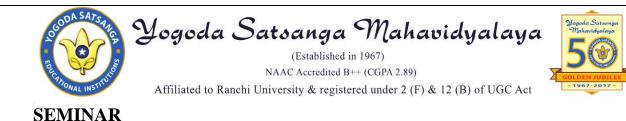
SUPPORTING DOCUMENTS FOR 3.2.2

REPORTS OF THE CONFERENCE/ SEMINAR/WEBINAR ORGANISED BY THE INSTITUTION 2018-2019



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1. Seminar on Company Secretaries (CS)

On October 5, 2018, CS A. Kumar Sinha, a renowned professional with qualifications in B.Com., L.L.B., and FCS, conducted an enlightening seminar on the career prospects in Company Secretaries. The seminar aimed to provide valuable insights to students about the benefits, opportunities, and challenges associated with pursuing a career in this field.

During the seminar, Mr. Sinha covered several crucial aspects related to Company Secretaries, offering guidance on how this profession can significantly enhance one's career. Some key points highlighted in the seminar include:

- 1. **Boosting Career Growth:** Mr. Sinha emphasized how becoming a Company Secretary can boost an individual's career. He discussed the various skills and knowledge areas that are essential for success in this field.
- 2. Affordability of Pursuing Company Secretaries: The speaker addressed concerns about budget constraints, assuring students that pursuing a career as a Company Secretary is achievable without financial burden. He provided insights into affordable educational paths and financial assistance options.
- 3. **Scope of Company Secretaries:** The scope of Company Secretaries was thoroughly discussed, shedding light on the diverse opportunities available in the corporate sector. Mr. Sinha detailed the roles and responsibilities of Company Secretaries, illustrating the wide range of industries that value their expertise.
- 4. **Job Securities in the Field:** Mr. Sinha highlighted the importance of Company Secretaries in corporations, pointing out that companies with a paid-up share capital of Rs. 5 crores are required to appoint a Company Secretary. He emphasized the high demand for qualified professionals in this sector, citing the staggering number of such companies in India (over 150,000) compared to the current number of Company Secretary members (less than 60,000).
- 5. **Demand and Supply Dynamics:** The speaker provided valuable insights into the demand and supply dynamics of Company Secretaries across India. This information was intended to reassure students about the promising job prospects in the field, making it easier for them to secure employment after completing their education.

In conclusion, the seminar conducted by CS A. Kumar Sinha served as an invaluable resource for students aspiring to pursue a career in Company Secretaries. His comprehensive presentation covered the practical aspects of the profession, offering a holistic understanding of the opportunities available and the strategies to succeed in this dynamic field.



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2. Seminar on Goods and Services Tax (GST)

A Seminar on Goods and Services Tax (GST) was organized by Centre for Vocational Studies, YSM on 14-02-2019. The seminar aimed to enhance participants' understanding of the GST framework, its implications, and its role in the Indian economy. The keynote speaker, Mr. Ashish Sultaniya, shared his expertise and insights on the subject. The event was attended by 75 participants from the BCA, IT, and BBA departments.

Event Details:

- Topic: Seminar on Goods and Services Tax (GST)
- Keynote Speaker: Mr.Ashish Sultaniya
- Organizer: Centre for Vocational Studies, YSM
- Date: 14th February 2019
- Duration: 1 day
- Participants: 150 students from BCA, IT, and BBA Departments

Seminar Highlights:

- 1. Introduction to GST: The seminar commenced with an introduction to the Goods and Services Tax, covering its historical context, purpose, and the need for its implementation in India. The speaker provided an overview of the GST framework and its impact on various sectors of the economy.
- 2. Keynote Address by Mr. Ashish Sultaniya: Mr. Ashish Sultaniya, a renowned expert in the field of taxation and GST, delivered the keynote address. He shared his extensive knowledge on the subject, highlighting the key features, benefits, and challenges of GST implementation in India. His presentation covered various aspects, including the tax structure, compliance procedures, and the impact of GST on businesses.
- 3. Understanding GST Components: The seminar focused on providing participants with a comprehensive understanding of the different components of GST. Topics covered included CGST (Central Goods and Services Tax), SGST (State Goods and Services Tax), IGST (Integrated Goods and Services Tax), and the composition scheme. Participants gained insights into the applicability and calculation of these components.
- 4. Impact on Business and Economy: The seminar discussed the impact of GST on businesses and the economy as a whole. The speaker presented case studies and real-life examples to illustrate the practical implications of GST implementation. Participants learned about the changes in pricing strategies, supply chain management, and the overall business environment under the GST regime.
- 5. Compliance and Documentation: Participants received guidance on the compliance requirements and documentation procedures under GST. The seminar emphasized the importance of accurate record-keeping, timely filing of returns, and the role of technology in facilitating GST compliance.





6. Q&A and Interactive Sessions: The seminar included interactive sessions where participants had the opportunity to ask questions and seek clarification on specific aspects of GST. The speaker addressed their queries and provided practical insights based on his experience

3. Seminar on Importance of GD & PI

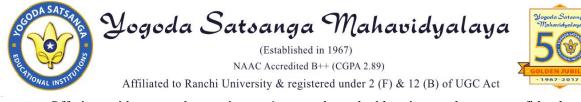
• A seminar on the Importance of Group Discussion (GD) and Personal Interview (PI) was organized by Galvanizing Potential and Centre for Vocational Studies, YSM on 26-03-2019. The seminar aimed to educate participants about the significance of GD and PI in the professional world and equip them with essential skills to excel in these selection processes. Mr. Praveen Sharma, a renowned expert in the field, served as the keynote speaker for the event.

Event Details:

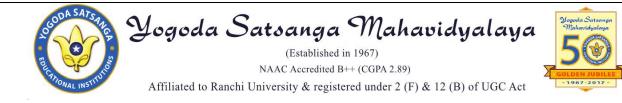
- Topic: Importance of GD & PI
- Keynote Speaker: Mr. Praveen Sharma
- Organizers: Galvanizing Potential and Centre for Vocational Studies
- Date: 26-03-2019
- Participants: 150 students from BCA, BBA, and IT backgrounds

Seminar Highlights:

- 1. Introduction : The seminar commenced with highlighting the importance of GD and PI in shaping successful careers. The objectives of the seminar were outlined, emphasizing the need for effective communication and interpersonal skills in today's competitive job market.
- 2. Keynote Address : Mr. Praveen Sharma, an expert in human resources delivered an insightful keynote address on the significance of GD and PI in the recruitment process. He shared his vast experience and provided valuable tips and strategies for excelling in these selection methods. His address focused on the following key aspects:
- a. Understanding Group Discussion (GD):
 - Explaining the purpose and structure of GD.
 - Highlighting the skills evaluated during GD, such as communication, teamwork, leadership, and critical thinking.
 - Discussing effective strategies to participate and stand out in a GD.
- b. Mastering Personal Interviews (PI):
 - Exploring the various types of personal interviews, including technical and behavioral interviews.
 - Emphasizing the importance of preparing for common interview questions.
 - Providing insights on body language, dress code, and professional etiquette during interviews.



- Offering guidance on showcasing one's strengths and addressing weaknesses confidently.
- 3. Interactive Sessions: The seminar included interactive sessions where participants actively engaged with Mr. Praveen Sharma. These sessions provided an opportunity for students to ask questions, seek clarification, and share their experiences related to GD and PI. Mr. Sharma addressed participants queries and provided personalized advice on improving their skills for successful GD and PI performances.
- 4. Closing Remarks: The seminar concluded with closing remarks from the organizers, expressing gratitude to Mr. Praveen Sharma for sharing his expertise and valuable insights. Participants were encouraged to apply the knowledge gained during the seminar to their future endeavors, including job interviews and career advancement.



4. Seminar on Opportunity in Private Sector Banks & Other Financial Institutions

A seminar on "Opportunity in Private Sector Banks & Other Financial Institutions" was organized by National Institute of Banking and Finance and Centre for Vocational Studies, YSM. The seminar aimed to educate participants, primarily BCA, BBA, and IT students, about the potential career opportunities available in private sector banks and other financial institutions. The keynote speaker for the event was Mr. Arvind Sinha, a renowned expert in the banking and finance industry.

Event Details:

- Topic: Opportunity in Private Sector Banks & Other Financial Institutions
- Keynote Speaker: Mr. Arvind Sinha
- Organizers: NIBF and CVS, YSM
- Date: 14th May 2019 (1-day event)
- Number of Participants: 120 students from BCA, BBA, and IT Departments

Seminar Highlights:

- 1. Keynote Address: Mr.Arvind Sinha delivered an insightful keynote address highlighting the various career opportunities and growth prospects in private sector banks and other financial institutions. He shared his extensive knowledge and expertise in the industry, discussing the evolving roles and responsibilities in the banking sector.
- 2. Understanding Private Sector Banks: The seminar provided an overview of private sector banks, including their organizational structure, services offered, and their unique position in the financial market. The participants gained insights into the competitive advantages of private sector banks and the emerging trends in the industry.
- 3. Exploring Career Options: Mr. Arvind Sinha discussed the diverse career opportunities available in private sector banks and other financial institutions. He elaborated on roles such as relationship manager, credit analyst, investment banker, financial advisor, and operations specialist. The participants were encouraged to explore these roles and understand the skills required to excel in each area.
- 4. Skill Development and Preparation: The seminar emphasized the importance of skill development and continuous learning for a successful career in the banking and finance industry. Mr.Arvind Sinha shared valuable tips on building a strong foundation in finance, improving communication skills, and staying updated with industry trends. He also discussed the significance of certifications and further education in the field.
- 5. Networking Opportunities: The seminar provided networking opportunities for the participants to connect with professionals and peers from the banking and finance sector. They were able to engage in meaningful conversations and also exchanged their ideas.



